

SETH KNAPP

◦ DETAILS ◦

Oxford, NY 13830

6073315124

sethtknapp@gmail.com

◦ LINKS ◦

[LinkedIn](#)

◦ SKILLS ◦

Decision Making

Fast Learner

Microsoft Office

Adaptability

Ability to Work Under Pressure

Communication

Business Management

Knowledge of Code and Regulations

Leadership

Quality Control Management

Project Management Software

On-Screen Takeoff



PROFILE

Dedicated and driven construction manager with over 25 years of experience in the construction industry. Proven track record of successfully managing multi-million dollar projects from conception to fruition. Effectively coordinate trades, build partnerships and work collaboratively with architects, engineers, vendors, and local officials to ensure the timely and budget-friendly completion of a project. Thorough knowledge of building codes and regulations, and contract negotiation. Expertise in team building, leadership and quality control management is integral to every job I take on.



EMPLOYMENT HISTORY

Project Manager at William H. Lane Incorporated , Binghamton, New York 13901

October 2015 — March 2023

Estimation & management of multiple commercial, educational, and industrial construction projects. Directly responsible for the P&L on all assigned projects, ranging from \$150k - \$25mil, with oversight of AR/AP. Supervision of foreman, carpenters, and laborers on all projects. Responsible for project schedule development and implementation, and management of vendors and sub-contractors to achieve schedule milestones. Directly responsible for all material, tools, and equipment needed for each project, job costing, and resource allocation.

Project Manager at Upstate Companies I, LLC, Mount Upton, NY 13809

April 2015 — September 2018

Project Management of multiple commercial, educational, and healthcare projects. Directly responsible for the P&L on all assigned projects, ranging from \$50k - \$18.5mil, with oversight of AR/AP. Supervision of foreman, carpenters, and laborers on all projects. Responsible for project schedule development and implementation, and management of vendors and sub-contractors to achieve schedule milestones. Directly responsible for all material, tools, and equipment needed for each project, job costing, and resource allocation..

- Prepared all construction documents.
- Worked through negotiations.
- Developed strategies to comply with budget goals.
- Ensured projects met building code regulations.
- Supervised work crew of up to 60 people.

Production Manager at Technofil USA, Sherburne NY

September 2015 — September 2016

Directly responsible for the supervision and management of over 70 employees. Responsible for production scheduling for all product lines, inventory and materials management, product quality, materials packaging, shipping and receiving. Operated machines and equipment as needed.

Operations Manager/Service Technician at Pump Doctors, Big Flats, NY

July 2010 — September 2014

Sales, installation, diagnosis & service of water well systems & conditioning equipment. Operation of heavy equipment and welding equipment for the installation of well casing extensions, new drilled wells, new and replacement water lines. Installation and programming of submersible pump controllers and pump systems. Management & scheduling of other service technicians and projects. Inventory control and ordering of equipment and materials for installation.

○ **Project Manager at Kimble Inc., Elmira NY**

March 2008 — September 2010

Management of multiple commercial, educational, and industrial mechanical projects. Directly responsible for the P&L on all assigned projects. Supervision of foreman and journeyman on all projects. Directly responsible for all material, tools, and equipment needed for each project.

○ **Lead Carpenter/Estimator/President at Knapp Building & Remodeling LLC, Watkins Glen, NY**

June 2001 — January 2008

Estimator, project manager, lead carpenter, and owner of a small construction company specializing in panelized new homes, additions, and light commercial projects throughout the Finger Lakes of Upstate NY. Direct supervision of all foreman, carpenters, and laborers our projects. Responsible for project schedule development and implementation, and management of vendors and sub-contractors to achieve schedule milestones. Directly responsible for all material, tools, and equipment needed for each project, job costing, and resource allocation.

🎓 EDUCATION

○ **Construction Management, Morrisville State University, Morrisville, NY 13408**

| August 1999 — May 2001

📄 REFERENCES

○ **References available upon request**