

Kevin Rasulo

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EDUCATION AND HONORS

Binghamton University, State University of New York, School of Management

*Bachelor of Science in Business Administration, Concentration in Finance
Minor in German Studies*

Graduated May 2017

PROFESSIONAL EXPERIENCE

SavCon, LLC.

Junior Estimator

New York, NY

2019 - Present

- Worked alongside Chief Estimator to prepare over \$60 million worth of estimates per calendar year
- Performed all aspects of estimating including pre-construction, hard bids, negotiated bids, budgets, general conditions, value engineering, and subcontractor bidding
- Review, interpret, and accurately estimate and create scopes of work as described in project documents

Henry Schein, Inc.

Business Analyst

Melville, NY

2018-2019

- Structured pricing proposals and evaluated existing business performance through quantitative analysis
- Analyzed data to identify problematic areas and suggested possible improvements to be implemented
- Used enhanced pricing models to perform detailed pricing analysis to maximize performance metrics

Ayco, A Goldman Sachs Company

Financial Analyst

Albany, NY

2017-2018

- Gathered clients' personal financial information such as income, investment account balances, current/projected expenses to generate retirement and investment reports to present to clients and their families
- Held financial planning discussions in a professional manner with clients and/or spouses virtually
- Educated clients on asset allocation, debt repayment and investment strategies to minimize portfolio risk

INTERNSHIP EXPERIENCE

Park Strategies, LLC.

Summer Intern

Garden City, NY

Summer 2016

- Conducted extensive market research of domestic and foreign markets to determine an adequate target firm interested in establishing a new customer base by selling products in Eastern Asian nations
- Gathered information on current events to assist in creating articles for weekly newspaper columns
- Collaborated with and provided executives with accurate information using Microsoft Office products

VOLUNTEER EXPERIENCE

IRS Volunteer Income Tax Assistance Program (VITA)

Volunteer

Albany, NY

2018

- Assisted low income and disadvantaged families accurately prepare their tax returns
- Taught individuals about filing tax returns, deductions, credits and all other important concepts

RELEVANT SKILLS AND INTERESTS

Computer Skills: Proficient in Microsoft Excel, Microsoft Word, Microsoft Outlook, BluBeam and Procore

Professional Skills: Ability to Perform Takeoffs, Read Construction Drawings, Superior Organizational Skills

Languages: Familiar with German

Professional Interests: Heavy Civil Construction, Earthwork, Structures, Sitework, Residential Construction

Outside Interests: Small Engine Repair, Woodworking, Turfgrass Science, Weightlifting, Nutrition