

KEITH J. REISER
ELECTRICAL POWER DISTRIBUTION PROFESSIONAL

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Experienced Electrical Power Distribution Professional with a demonstrated history in providing unique electrical solutions. Skilled at developing and cultivating relationships with customers, vendors and employees.

ENGINEERED SOFTWARE PRODUCTS, Lawrenceville, GA

5/2014-Present

Power Solutions Manager

Responsible for supporting an electrical manufacturing plant. Quoting, engineering, procurement, scheduling, employee matters; recruiting, retention, training & OSHA regulations

- Managed a production facility that specializes in high quality electrical control cabinets and packaged power solutions to support a wide range of industrial applications. Electrical distribution E-House manufacture
- The Power Solution Manager is responsible for overseeing projects from concept through delivery and ensuring customer satisfaction by delivering unparalleled service and technical support.
- Manufacture of UL508A Industrial Control Panels & Pre-Manufactured electrical houses
- Provided electrical solutions from Medium voltage substations to PLC's, HMI, SCADA, Power Monitoring and Network solutions
- Provide initial client contact to assess scope of work, schedule, and resources necessary to successfully deliver a on time product solution
- Prepare a complete conceptual design, estimate, and schedule with a detailed review or plans, specifications, and bid forms
- Worked with vendors to provide quotations on the products and services we provide
- Processed customer orders from the material ordering stage to final shipment of manufactured goods
- Traveled to various jobsites to manage proper installation and define target completion dates
- AutoCAD Proficient, Produce and/or supervise the design documents in AutoCAD
- NFPA 70 National Electrical code trained

HILLPHOENIX INC, Conyers, GA

10/1999 – 5/2014

Inside Sales Engineering Manager

Responsible for a group of inside sales engineers with yearly sales of 40+ million

- Collaborated with consulting engineers, customers and outside sales to determine requirements and specifications for jobs to be designed
- Generated electrical distribution specifications from medium voltage to low voltage, PV solar farms
- Calculated the quotations based on the job requirements and competitive situations
- Supervise the preparation of all BOM, PO, and Invoicing for the project
- Received and processed orders for manufacturing to meet tight deadlines
- Negotiate all change orders on the projects, both in house and in the field
- Connected with other departments to ensure that the project was properly processed through finance, materials group, production engineering and manufacturing
- Monitor factory activities in conjunction with the site schedule to ensure project is on schedule and on budget
- Assisted in trouble shooting and resolution of issues after the equipment had been delivered
- Worked with contractors and engineering consultants in order to promote and apply products to meet the demand
- Microsoft Office, AutoCAD, Inventory Management Software

Bachelor of Science, Urban Planning 1995 Montclair State University, Montclair NJ